



# Antonio Spavone

## Profile

Born in Naples 2nd June 1994, and as goal of life to improve always more.

**Weight:** 72 kg

**Height:** 180 cm

**Languages spoken:** Italian, English, Spanish.

## Personal Goals

Develop and improve my professional career in the sector of International Management, Controlling and Economics.

To achieve the Goals prefixed, analyzing the problems step by step.

### ***Business Experiences***

From the middle of 2012 I created and managed a start up in the sector of Vending, located in the south of Italy. A difficult challenge because the market was all controlled by two big companies but we were able to replace a lot of locations (owned by the Bigs) because the our forces were the lacks of our competitors, this thanks to a year spent to study the business in that place. This brought the company to grow up really fast, getting important goals as authorized retailer for all the south of Italy of the following companies: Splendida Water; a manufacturer of Ho.re.ca. machines;

### ***Capabilities demonstrated***

- Finding new business
- Organizing a group of persons: giving tasks, goals, and motivations
- Controlling, developing, accounting, managing
- Finding new and economics opportunities without lose the quality
- 100% certified company of quality of products employed
- Design Business Plans and future goals

### ***Goals achieved***

- In less than a year, 25 thousands sells monthly
- Resale of important Enterprises
- Gotten an important position in the sector

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Antonio Spavone

- Low price in supplying of the goods
- Turnover over the goals fixed

## Sport experiences

When I was 8 I started my professional racing career until the 2013, while this long time I was a racing car driver, which means years of managing relationships with sponsors, and potential ones, with team owners, factories and organizations. I attended world championships and done races all over the world and all this helped me to improve my personal skills like to communicate, work in a team, open and controlled mind, high capacity to support tensions, capable to adapt to everything. In the Apex, 2013, I was one of the three Italian drivers selected from the CSAI, and one of the potential Italian drivers that could arrive in Formula One. But the Main Sponsor left me without motivations and I lost all the opportunities gotten.

From 2010 to 2013 I took part to some Triathlon events too, until a knee injury.

### *Education*

From September 2014 I'm attending the Bachelor of Economics at the USI Lugano.

Joined the University 'Parthenope', Naples, at the Faculty of Economics and Management of International Companies in 2012.

A graduate of the High School with a Concentration in Mathematics and Science in the Padre Francesco Denza Institute, on 25th July 2014, Naples, Italy.

## Skills

### *Enterprise Ones*

Create, organize, develop, improve, managing, controlling, creating new contacts, new ideas, communications, promotion and marketing, financial accounting, economics.

### *Motorsport Ones*

Driver, Tester, Developer of Racing and Road Cars

Coach Driver

Instructor Safe Driving